# 1. Subject of the agreement

The following Terms and Conditions govern the "Add-on Services", available in addition to certain transport agreements. These Terms and Conditions are amended from time to time. The Add-on Services are only applicable in conjunction with an Agreement or Contract of Carriage and the "General Terms and Conditions of Carriage". The contractual and statutory provisions underlying the air and road transport will not be affected by this agreement.

The Add-on Services contain separately bookable services. The services are named "Sustainable Choice", "exWorks", "toDoor", "smartULD" and "Personal Supervision".

# 2. Definition of terms

- 2.1. "The Carrier" is Lufthansa Cargo Aktiengesellschaft.
- 2.2. "The Principal" is the partner to the Contract.
- 2.3. "Add-on Services" means transportation and/or custom services leading or following an airfreight transportation. Those services are tendered by the Carrier.
- 2.4. "Cargo" are all goods subject to the underlying Contract of carriage and the Add-on Services.

# 3. General service terms

- 3.1. The Carrier is authorized to use sub-contractors if necessary to provide the Add-on Services and ensures the required performance success level under this Agreement. It is the Carrier's responsibility to manage the performance of such sub-contractors to the performance levels stipulated in this Agreement.
- 3.2. The Carrier shall offer the services depending on availability and only when all mandatory obligations such as timelines, are met by the Principal.
- 3.3. The Principal warrants that any documentation and information regarding the shipment is complete and accurate, the items are properly packed, labelled and marked, and comply with all applicable laws, e.g. are not prohibited from transportation.
- 3.4. The Principal must book the Service via its regular booking channels as advised by his local sales agent. This Agreement shall be binding only after the Principal has received a confirmation by the Carrier.
- 3.5. If required, transportation shall be made by sealed means of transportation by the Carrier.
- 3.6. The Carrier shall not appear as declarant in any procedure according to the German or any applicable foreign trade law or as exporter according to the German or any applicable foreign trade law.

# 4. Sustainable Choice

For the Add-on Service "Sustainable Choice", the Carrier provides emissions compensation possibilities.

# 4.1. Calculation of emissions

- 4.1.1. Carrier estimates CO<sub>2</sub> emissions caused by transportation on all offered modes of transport for all routings.
- 4.1.2. The estimated pre-calculated CO<sub>2</sub> emissions are shown in several booking channels together with bookable routes for a specific transportation enquiry, prior to making a booking.
- 4.1.3. The unit value of  $CO_2$  emissions is in kilogram (kg) of  $CO_2$  emissions for the entire routing.
- 4.1.4. CO<sub>2</sub> emissions shown during the AWB booking process are calculated based on the emissions from combusting JET A1 fuel (Tank-to-Wheel, TTW). In the assessment, emissions factors from Regulation (EU) 2018/2066 are used.
- 4.1.5. The estimated pre-calculation of CO<sub>2</sub> emissions for compensation possibilities is based on historic flight data for fuel burn and Actual Weight (AWT) of shipments on a geographically aggregated level.
- 4.1.6. Carrier estimates emissions from production and transport (Well-to-Tank, WTT). WTT emissions factors are based on the difference between Well-to-Wheel (WTW) emissions factors according to DIN 16258 and TTW emissions factor according to Regulation (EU) 2018/2066.
- 4.1.7. Carrier's calculation method can be found on its website under: <u>https://lufthansa-</u> <u>cargo.com/documents/20184/29985/Calculation+Method+for+CO</u> <u>2-</u> <u>Information+for+shipment+%26+routing++used+at+LH+%26+LH</u> <u>+Cargo.pdf/69604521-0cc1-4337-bcc6-</u> <u>7475e8c57906?t=1595327079829</u>

# 4.2. Options for emissions compensation or reduction

- 4.2.1. Carrier offers two options to Principal. Compensation of CO<sub>2</sub> emissions via a "Carbon Offset Project" or reduction of CO<sub>2</sub> emissions via "Sustainable Aviation Fuel" (SAF), given sufficient availability of SAF.
- 4.2.2. Carrier offers the Add-on Service "Sustainable Choice" only for shipments including at least one freighter segment from Carrier.
- 4.2.3. Carrier offers the service based for the Well-to-Wheel (WTW) CO<sub>2</sub> emissions of a shipment summing-up the CO<sub>2</sub> emissions factors for TTW as outlined in 4.1.4 and WTT as outlined and 4.1.6.
- 4.2.4. Principal is able to choose between five (5) service options in the share of SAF and Carbon Offset Projects for the estimated WTW emissions. The five options are: 1) 80% SAF and 20% Carbon Offset Projects, 2) 40% SAF and 60% Carbon Offset Projects, 3) 20% SAF and 80% Carbon Offset Projects, 4) 10% SAF and 90% Carbon Offset Projects or 5) 0% SAF and 100% Carbon Offset Projects.
- 4.2.5. The offered Carbon Offset Project is a certified Gold Standard project by the Gold Standard Foundation.
- 4.2.6. The used Sustainable Aviation Fuel complies with applicable European law, in particular the latest Renewable Energy Directive.

# 4.3. Price estimate

- 4.3.1. Carrier prices "Sustainable Choice" based on the actual weight (AWT) of a shipment.
- 4.3.2. Carrier estimates the total price based on the averaged CO<sub>2</sub> emissions and multiplies the AWT of the shipment with the price per kg of AWT for either Carbon Offset Projects or SAF.
- 4.3.3. Principal shall always compensate / reduce 100% of the WTW CO<sub>2</sub> emissions and may choose between 5 pre-set shares of SAF and Carbon Offset Projects prior to tendering the goods to Carrier as outlined in 4.2.4.
- 4.3.4. The estimated price is based on the booked AWB at the time of booking the Add-on Service. The final price will be assessed and invoiced as outlined in 4.4.

# 4.4. Final price calculation, final assessment

- 4.4.1. Carrier will make a final assessment of resulting price and amount of SAF if an option including SAF is chosen after notifying Consignee for delivery (NFD) of the shipment, using the share of respective options as outlined in 4.3.3 and the final AWT. The final price will be billed via the AWB on the Other Charge codes "ZD" (for CO<sub>2</sub> reduction) and "ZE" (for CO<sub>2</sub> compensation).
- 4.4.2. Shall Carrier adjust the routing at its own discretion after accepting the shipment and the calculated emissions and thus price per kg AWT changes, Principal may cancel the Add-on Service booking within 3 days after Carrier's notification for delivery (NFD).
- 4.4.3. Sustainable Aviation Fuel is a limited good, thus market prices may change over time. Shall the price per kg AWT for SAF shown at the point of booking change thereafter, Principal may cancel the Addon Service booking within 3 days after Carrier's notification for delivery (NFD).
- 4.4.4. The minimum amount for CO<sub>2</sub> compensation or reduction per AWB is 32 EUR or the equivalent in local currency.

# 4.5. Fulfilment

4.5.1. For both types of projects as outlined in 4.2.1, Carrier ensures that procurement of SAF or compensation via Carbon Offset Project is fulfilled by the project operators within a defined time frame. SAF shall be procured within 6 months after full payment of transportation and Add-on Service costs, credits from the Carbon Offset Project shall be procured within 2 months after full payment of transportation and Add-on Service costs.

# 5. "exWorks"

For the Add-on Service "exWorks" the Carrier shall pick up the Cargo at a Principal's customs warehouse.

#### 5.1. Special service terms

- 5.1.1. The Principal is responsible for customs clearance at his Customs Warehouse for the Add-on Services by the Carrier.
- 5.1.2. The Principal shall be obliged to comply with the relevant export and import regulations as well as the customs regulations in origin, destination and transit countries and shall be responsible for any customs fees and penalties for Cargo, which are subject to the underlying Contract of carriage.
- 5.1.3. The Principal shall provide the Carrier with all documents and information required for the Cargo handling process, in particular

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but not exclusively with those information and documents required for security purposes, customs, local, national or international legal provisions and/or IATA, ICAO or the Carriers rules and regulations (e.g. product and service information, handling manuals etc.).

- 5.1.4. In case of irregularities or violations of regulations according to Art. 5.3 of the General Terms and Conditions of Carriage or "Ready for Carriage" regulations of Carrier (here not only local but also worldwide regulations may apply) the Cargo cannot be accepted by the Carrier at Carrier's station. The Principal is responsible for the return transportation of Cargo in a timely manner.
- 5.1.5. The Carrier shall not provide any legal, customs- or tax law services. However, the carrier may recommend specialists to assist the Principal.
- 5.1.6. The Principal must have a valid BUP certification by Carrier when shipping BUP units under these sections of service terms. All necessary evidence of this must be presented to the Carrier prior to transportation.
- 5.1.7. The Principal shall provide a suitable and calibrated set of scales for weighing the shipment. In case of ULD/BUP shipments, the Principal shall provide a copy of the current calibration report to the Carrier with the start of Contract and after each calibration. The Principal shall be responsible for operating the scales.
- 5.1.8. Appropriate access to the truck dock must be provided to the Carrier at the agreed time of collection or delivery. If the truck dock cannot be accessed at agreed time of pick-up, a penalty fee is due in accordance with Sect. 11 of these General Terms and Conditions for Add-on Services. The amount is subject to local agreement and will be documented in the corresponding rate agreement.

# 5.2. Rights and obligations by the Carrier

- 5.2.1.1. The Carrier shall undertake to pick-up the Cargo at the Principal's Customs Warehouse and transport it to the designated Carrier station for acceptance of the shipment according to the Carrier's standard acceptance procedures for subsequent air or road transport.
- 5.2.1.2. A pre-check of the Cargo will be provided by the Carrier at the customs warehouse of the Principal. This check shall not be a replacement for the regular "Goods Acceptance" which will take place at the AWB origin.
- 5.2.1.3. Where necessary to provide the service, access to the warehouse and premises for the operational staff of the Carrier to the warehouse shall be ensured by the Principal. In the event of any misconduct of staff employed, the Principal shall notify the Carrier.

#### 5.2.2. Rights and obligations by the Principal

- 5.2.2.1. To be able to check the units to be accepted, the appropriate contour frames and loading gauges shall be provided by the Principal at the request of the Carrier. Subject to availability, such frames and loading gauges may be made available by the Carrier.
- 5.2.2.2. The Principal shall hand over the shipment and the supporting documents to the Carrier at the time of collection in an airworthy condition so as to be "Ready for Carriage" according to IATA regulations.
- 5.2.2.3. The Principal is responsible for loading of Cargo into the vehicle with appropriate loading devices.

#### 5.3. Special disclaimer of liability

- 5.3.1. The Carrier shall not be responsible for any damages incurred by the Principal regarding customs declaration and customs clearance – such as but not limited to incorrect declaration of the quantity, size and weight of the goods.
- 5.3.2. The Carrier shall not be responsible for any customs- and/or tax fees and penalties for the Export and Import of the Cargo.
- 5.3.3. The Carrier is not responsible to check if the Principals Customs Warehouse is approved by the customs authorities.
- 5.3.4. The Carrier is not obliged to inform the Principal about any regulations or amendments regarding customs- or tax law.
- 5.3.5. The Carrier is not obligated to check if the Cargo is subject to regulations of the German or any applicable foreign trade act or the German foreign trade law.
- 5.3.6. The Principal bears all costs for any violations of its obligations set out in these Terms and Conditions for Add-on Services.
- 5.3.7. In respect of any such breach, the Principal indemnifies and holds harmless the Carrier against any and all liabilities, including claims by any third parties, such as custom- or tax authorities.

### 6. "toDoor"

For the Add-on Service "toDoor" the Carrier delivers the Cargo on a RFS truck to a Principal's Customs Warehouse.

# 6.1. Special service terms

- 6.1.1. The Principal is responsible for customs clearance at his Customs Warehouse.
- 6.1.2. The Principal shall be obliged to comply with the relevant export and import regulations as well as the customs regulations in origin, destination and transit countries and shall be responsible for any customs fees and penalties for Cargo, which are subject to the underlying Contract of carriage.
- 6.1.3. The Principal shall provide the Carrier with all documents and information required for the Cargo handling process, in particular but not exclusively with those information and documents required for security purposes, customs, local, national or international legal provisions and/or IATA, ICAO or the Carriers rules and regulations (e.g. product and service information, handling manuals etc.).
- 6.1.4. In case of irregularities or violations of regulations according to Art. 5.3 of the General Terms and Conditions of Carriage or "Ready for Carriage" regulations of Carrier (here not only local but also worldwide regulations may apply) the Cargo cannot be accepted by the Carrier at Carrier's station. The Principal is responsible for the return transportation of Cargo in a timely manner.
- 6.1.5. The Carrier shall not provide any legal, customs- or tax law services. However, the carrier may recommend specialists to assist the Principal.
- 6.1.6. The Principal must have a valid BUP certification when shipping BUP units under these sections of service terms. All necessary evidence of this must be presented to the Carrier prior to transportation.
- 6.1.7. The Principal shall provide a suitable and calibrated set of scales for weighing the shipment. In case of ULD/BUP shipments, the Principal shall provide a copy of the current calibration report to the Carrier with the start of Contract and after each calibration. The Principal shall be responsible for operating the scales.
- 6.1.8. Appropriate access to the truck dock must be provided to the Carrier at the agreed time of collection or delivery. If the truck dock cannot be accessed at agreed time of pick-up or due to wrong information provided by the Principal regarding any unloading restrictions, a penalty fee is due in accordance with Sect. 11 of these General Terms and Conditions for Add-on Services. The amount is subject to local agreement taking into the consideration the additional costs for the Carrier related to the failed delivery attempt and will be documented in the corresponding rate agreement. In this case, the principal also has to take reasonable measures to ensure granting access to the truck dock at the earliest possible point of time.

### 6.2. Rights and obligations by the Carrier

- 6.2.1.1. The Carrier shall undertake to transport and deliver the Cargo on a RFS under a Customs Warehouse procedure to a Principals Customs Warehouse in accordance with UCC following an air or road transport by the Carrier.
- 6.2.1.2. Where necessary to provide the service, access to the warehouse and premises for the operational staff of the Carrier to the warehouse shall be ensured by the Principal. In the event of any misconduct of staff employed, the Principal shall notify the Carrier.
- 6.2.1.3. The minimum Chargeable Weight per AWB for booking the Add-on Service "toDoor" is 3,000 kg. In case that the minimum Chargeable Weight has not been reached by the respective AWB the Carrier has the right to deliver the cargo to the nearest airport served by the Carrier's network of line trucks. If operationally possible, the Carrier may merge several AWB's to the same consignee with a total Chargeable Weight of 3,000 kg per truck.

### 6.2.2. Rights and obligations by the Principal

- 6.2.2.1. The Principal shall take over the shipment at the agreed time of delivery by the Carrier.
- 6.2.2.2. The Principal is responsible for the unloading of the Cargo from the vehicle with appropriate loading devices.

# 6.3. Special disclaimer of liability

6.3.1. The Carrier shall not be responsible for any damages incurred by the Principal regarding customs declaration and customs clearance – such as but not limited to incorrect declaration of the quantity, size and weight of the goods.

- 6.3.2. The Carrier shall not be responsible for any customs- and/or tax fees and penalties for the Export and Import of the Cargo.
- 6.3.3. The Carrier is not responsible to check if the Principal's Customs Warehouse is approved by the customs authorities.
- 6.3.4. The Carrier is not obliged to inform the Principal about any regulations or amendments regarding customs- or tax law.
- 6.3.5. The Carrier is not obligated to check if the Cargo is subject to regulations of the German or any other applicable foreign trade act.
- 6.3.6. The Principal bears all costs for any violations of its obligations set out in these Terms and Conditions for Add-on Services.
- 6.3.7. In respect of any breaches of its obligations under this section 6, the Principal indemnifies and holds harmless the Carrier against any and all liabilities, also for claims by any third parties, such as custom- or tax authorities.

# 7. "Personal Supervision"

For the Add-on Service Personal Supervision a representative of the Principal (the "Supervisor") is granted, subject to local availability and applicable regulations, accompanied access to certain areas of the production environment of the Carrier.

# 7.1. Special Service Terms

- 7.1.1. The Carrier shall provide the confirmation of timings to the Principal as soon as these are available. Appropriate access to certain areas of the production environment can be provided to the Supervisor at the agreed time of collection, build-up, breakdown or delivery of the shipment. If the Supervisor is not present at the agreed time the Carrier will proceed with the respective process. The Carrier is not obliged to adjust the production schedule communicated to the Principal.
- 7.1.2. The Principal shall provide the Carrier all documents and information required for the Cargo handling process, in particular the personal information of the Supervisor needed to grant and secure access to the Carriers' secured production environment.
- 7.1.3. The Supervisor may accompany their shipment during the respective process steps, but the Supervisor does not have authority to give directives to the operational staff of the Carrier. The Carrier shall be responsible for correct and secure loading of the shipment.

# 7.2. Rights and obligations by the Principal

- 7.2.1. The Supervisor is obliged to follow the rules and instructions given by the operational staff of the Carrier at any time. In case of violations of rules and regulations given by the Carrier the Supervisor may be asked to leave the production environment of the carrier.
- 7.2.2. The Supervisor shall be equipped with suitable personal protective equipment while staying within the Carrier's production environment. Equipment must be provided by Supervisor and/or Principal.

# 7.3. Rights and obligations by the Carrier

- 7.3.1. The Carrier will inform the Principal about any changes in the communicated schedule as soon as possible.
- 7.3.2. The Carrier undertakes all reasonable endeavours to grant accompanied access of the Supervisor to the production environment. The Carrier will inform the Principal about rules and regulations to be followed while staying within the production environment of the Carrier. The Principal acknowledges and accepts that the access to the production environment of the Carrier is subject to different regulations and local rules, and cannot be granted at all times and/or to all areas of the production environment of the Carrier.
- 7.3.3. The Carrier is responsible for handling the Cargo according to the standard operational procedures. These procedures take precedence on any indications of the Supervisor.

# 7.4. Special disclaimer of liability

7.4.1. The Carrier may not refund the costs for the Add-on service Personal Supervision if the Supervisor is not present at the agreed time, assumed the Carrier provided all relevant information in advance.

# 8. "smartULD"

The Add-on Service smartULD is only available for Active Temp Control shipments and containers capable of sending operational parameters in real-

time (e.g. temperature, Geo-Location). For the Add-on Service smartULD the Carrier will provide real-time sensor data of these containers including a visualisation (temperature profile) in eServices as well as the latest recorded sensor data.

#### 8.1. Special Service Terms

- 8.1.1. The Carrier shall make the data available to the Principal on the Lufthansa Cargo Website.
- 8.1.2. The real-time sensor data will be shown per AWB and ULD, provided that the container type is connected to Carrier's system. A transmission of the data may be possible via API Connection, subject to availability and on request.

### 8.2. Rights and obligations by the Principal

- 8.2.1. The Principal needs to book the smartULD for each AWB. Booking of smartULD Add-on Service requires prior registration to Carrier's eServices to receive the information provided per AWB and associated ULDs.
- 8.2.2. The Principal understands and acknowledges that the carrier does not guarantee or warrant the integrity, accuracy or completeness of the sensor data provided via the eServices as the data is cannot be independently validated by the Carrier.

### 8.3. Rights and obligations by the Carrier

The Carrier is not obliged to check if ULD information and AWB 8.3.1. details provided by the Principal match. Therefore, the Carrier shall not be responsible for wrong smartULD tracking data transmitted by the containers and shown in eServices. By booking the smartULD Add-on Service the Principal warrants and confirms that the Carrier is authorised by the Principal to use the real-time container data and to view it in the eServices, regardless of whether Shipper Carrier it is а or lease unit. The viewable data provided in the eServices shall be used for the purpose of analyzing container shipments only.

### 8.4. Special disclaimer of liability

- 8.4.1. The data is provided on an "as is" and "as available" basis.
- 8.4.2. The Carrier expressly disclaims all warranties of any kind, whether express or implied, including, but not limited to, the implied warranties of merchantability, fitness for a particular purpose and non-infringement with respect to the data provided. The Carrier makes no warranty that 1) the data will meet the Principal's requirements; 2) the data will be available on an uninterrupted, timely, secure or error-free basis; 3) the results that may be obtained from the use of the data provided will be accurate or reliable or 4) the quality of any content obtained by the Principal on or through the digital data will meet Principal's expectations.
- 8.4.3. Principal shall indemnify and hold harmless the Carrier and its affiliates, officers, agents, and employees from all liabilities, claims, damages, and costs (including settlement costs and reasonable attorneys' fees) arising out of or in connection with Principal's use of the smartULD data or its breach of these terms.
- 8.4.4. The Carrier's smartULD data does not replace or waive the requirement for timely complaints, standard claims filing processes, or Transportation Analysis requests as outlined in the Carrier's published procedures and IATA TACT Rules. The data of the smartULD is provided without prejudice and cannot form the basis of a claim or reverse the Principal's burden of proof.

# 9. Quality of Cargo handling

- 9.1. The Cargo transportation by the Carrier shall generally be performed in accordance with safety requirements and in compliance with the applicable local and international provisions and applicable IATA and/or ICAO and/or other governing laws, rules, regulations and procedures of the Carrier.
- 9.2. Both parties shall provide a dedicated contact for each other that shall be responsible for the handling of the shipments and can be contacted by each party via a dedicated telephone number or e-mail address.

#### 10. Fees and terms of payment for Add-on Services

- 10.1. Fees are subject to local agreement and will be documented in the corresponding rate agreement.
- 10.2. The Principal shall document the shipments delivered under this Contract and provide the information to the Carrier for invoicing. Invoicing shall be the same as agreed upon for AWB charges or the Carrier may send monthly invoices to the address stated by the Principal in the Contract.

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10.3. Invoices shall be paid by the Principal within 30 days of receipt. Upon late payment the Carrier shall be entitled to interest on the sum overdue from the due date until full payment has been made.

# 11. General Liability

- 11.1. Unless stated otherwise in this agreement the Carrier shall be liable according to statutory provisions.
- 11.2. For damage, loss or delay of Cargo caused by the Carrier, the following shall apply unless mandatory law – in particular such as the 1999 Montreal or Warsaw Convention or national law – provides for otherwise:
- 11.2.1. The Carrier is liable to the Principal to the extent the Principal is liable in turn to its customer or other third party under mandatory law, in particular with regard to a liability of the Principal to its customer under the Montreal Convention or the Warsaw Convention.
- 11.2.2. In any event, the liability for damage, loss or delay of cargo shall be limited to an amount equal to twenty-six (26) special drawing rights (SDR) per kilogram.
- 11.2.3. For the sake of clarification, any agreements between the Principal and its customer under which liability is expanded shall not be taken into account, unless expressly stipulated otherwise herein.
- 11.3. For all other damages and to the extent not in conflict with mandatory statutory provisions, the Carrier shall not be liable for any damages to the Principal or his employees, contractors, representative or agents unless such damage arises from gross negligence or wilful misconduct of the Carrier. Nothing in this shall affect the liability for claims arising from injury to life, limb or health or the duties which are an essential prerequisite for the proper performance of the Contract and the observance of which the contractual partner regularly relies upon.
- 11.4. In no event shall the Carrier be liable for any indirect or consequential damage, including, without limitation, for loss of profit.
- 11.5. The Carrier shall assume no liability whatsoever for any damages occurring when the Cargo is in the custody of the Principal or for delays in the subsequent road or air carriage that result from the cargo not being made available for transport, build-up, loading or delivery at the premises of the Principal in time. The Principal indemnifies and holds harmless the Carrier against all liabilities, damages and claims (including costs and expenses arising therefrom or incidental thereto) which may be incurred in this regard, including third party claims against the Carrier. The Principal indemnifies and holds harmless the Carrier against all liabilities, damages, claims (including costs and expenses arising therefrom or incidental thereto), penalties, fines and/or other expenses or demands (including but not limited to attorney's fees) which may be incurred in this regard, including third party such as authorities against the Carrier.
- 11.6. The Principal indemnifies and holds harmless the Carrier against all liabilities, damages and claims (including costs and expenses arising therefrom or incidental thereto) which may be incurred as a consequence of any action or omission of the Principal or its employees, servants, agents, including any Supervisor or Attendant.
- 11.7. The Principal shall not have the right to set-off, or to withhold payments to the Carrier in connection with any amounts due.

# 12. Limitation

12.1. The Parties agree that all claims under these Terms and Conditions shall become statute-barred in accordance with the applicable statutory provisions.

### 13. Term and Amendment of this Agreement, Force Majeure

- 13.1. Individual changes and amendments to these Terms and Conditions governing Add-on Services, including cancellation of this written form clause, require written form.
- 13.2. Either Party shall have the right to terminate an agreement governing the Add-on Services in writing at any time, without having to observe a notice period, if the respective other Party becomes illiquid, applies for an arrangement or the initialisation of insolvency proceedings, or if such an application or petition is filed against the respective other party, if its shareholding/business structure changes.
- 13.3. If a Party is unable to duly perform its obligations hereunder, or is unable to perform them in time or otherwise in accordance with the terms hereunder, for circumstances arising from force majeure such as, for instance, war, civil commotion, strike or lockout, natural disasters or fire, epidemics or quarantine, acts of government or similar, the Party concerned shall be released within the scope of such force majeure event from its obligation to comply with the contractual duty concerned.

However, the affected Party shall be under an obligation to notify the respective other Party without undue delay.

### 14. Place of Performance, applicable law and place of jurisdiction

- 14.1. The exclusive place of jurisdiction is Frankfurt/Main, Germany. The contractual relationship between the Parties shall be governed by the substantive law of the Federal Republic of Germany to the exclusion of the UN Sales Convention (CISG).
- 14.2. In the event that any provision of this Agreement is not in compliance with applicable law, such provision shall be replaced by such other lawful contractual provision as most approximates the intent of the Parties as can be inferred from the invalid provision. This shall not affect the validity of the remaining provisions.
- 14.3. Unless specifically agreed otherwise in these Terms and Conditions the Carriers "General Terms and Conditions of Carriage" [Allgemeine Beförderungsbedingungen für Fracht] for Cargo in force on the date the Agreement is concluded shall apply.

### 15. Protection of personal data

- 15.1. The preparation, conclusion, performance or termination of an agreement regarding an Add on Service may require from Carrier and Principal to furnish each other with personal data (such as employee name, contact details, etc.) and to use such personal data for the said Purpose.
- 15.2. Both, Carrier and Principal, shall be responsible for complying with legal obligations applicable to its processing of personal data.
- 15.3. In particular, each party, as a controller in terms of the EU General Data Protection Regulation (Regulation (EU) 2016/679), shall be responsible for (i) the transmission of personal data to the other party is legitimate, and (ii) upon it received personal data from the other party, to use such received personal data in a legitimate way. The Principal ensures that the persons specified by the Principal, are informed about the processing of their personal data in connection with a shipping order, if required by legal regulations.
- 15.4. To the extent that Carrier or Principal requires assistance of the respective other party in the performance of mandatory statutory obligations, the other party will refuse to provide assistance only if it requires disproportionate efforts or if its assistance is not permitted by law.